

# SAGE 100 FOR SUGAR®

THE SUGAR SAGE 100 INTEGRATION SYNCs ALL YOUR ERP DATA FROM SAGE 100 TO SUGAR.

SugarCRM is the fastest growing CRM software package in the world. Sage 100 is one of the leading accounting and ERP software packages in the world. It only makes sense to integrate the software so that companies can use best-in-class software in each software category without missing out on critical integration components.

FayeBSG's SugarCRM Sage 100 Integration Application addresses this. It allows the two software packages to "talk with each other" by sending customers, inventory items, and sales history from Sage 100 to Sugar and by sending quotes (sales orders) and new accounts (customers) from Sugar to Sage 100 or vice versa). The synchronization between the packages can be set on a scheduler or run manually.

## KEY BENEFITS

- Eliminates double entry of customers in both Sugar and Sage 100.
- Updates CRM with critical invoice history information that can be used for marketing campaigns and salesperson inquiries.
- Provides access to product lists in CRM without having to manually key in items.
- Eliminates double entry of sales orders in both Sugar and Sage 100.

## FUNCTIONALITY INCLUDES

- Synchronize customers between Sugar and Sage.
- Synchronize inventory from Sage to Sugar.
- Synchronize customer sales history, customer item sales history, customer product line sales history, and inventory sales history from Sage to Sugar.
- Synchronize invoice history and open invoices from Sage to Sugar.
- Synchronize cash receipts history from Sage to Sugar.
- Send quotes and sales orders from Sugar to Sage.
- Also sync supporting information like salespeople, terms codes, ship to addresses, price codes, warehouses, and more from Sage to Sugar.