Faye is the #1 Sunshine Conversations Partner in the World

We are SunCo experts, integrations builders, strategists, and adoption managers.

zendesk partner award 2020 — **FAYE** Zendesk Sell Partner of the Year

zendesk partner award 2021 — **FAYE** Vertical Solutions Partner of the Year

zendesk partner award 2021 — **FAYE** Global Sunshine Conversations Partner of the Year

premier partner

FAYE & SUNCO CLIENTS

lightspeed · SoFi · match. · ibotta · BARK BOX · dbt Labs · tucows

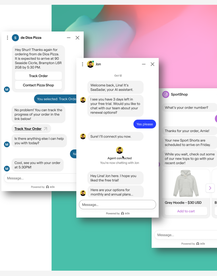
FAYE IS YOUR EXPANDED SALES TEAM

Add Sales Capacity	Grow Deal Size	Move Fast	Demo
• More sales coverage and certified experts than any other partner • Solution Architects and Consultants will join calls as needed	• Cross sell Support and Sell with storytelling and ROI models • Increase MAUs and Notifications used via Outbound SMS Portal	• Q&A via Slack with rush estimates in 24-48 hours • Start projects in 1-2 weeks to enable rapid Go Live	• Demo Chatbots overlayed on clients' websites in 48 hours • Demo Proactive SMS and show mockups of Product Cards

OUR SUNCO PRE-SALES CAPABILITIES

If you have a SunCo deal that you need help closing, let our team help you. We can provide the following services during the pre-sales process to improve close rates.

- Current state analysis
- Future state recommendations
- Chatbot Evaluation and Selection
- Chatbot Impact Analysis: Sales, Service, HR/IT
- Power of Business Chat
- Best Practices Review



CHATBOTS

SunCo is the only way to integrate chatbots to Zendesk.

Faye can help with:

- ✓ ROI Models / AI Impact Analysis (free)
- ✓ Chatbot evaluations (free)
- ✓ Implementation & configuration
- ✓ Integrations to ERP, Ecommerce, etc.

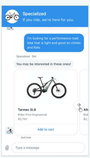
Chatbots start at $1,000 MRR

Chatbot Setup by Faye $4,000+

ada · Certainly. · boost.ai · Solvvy · haptik · netomi · ultimate.ai · Answer Bot

RICH MESSAGES

Send Product Cards or Carousels to users using the Flare App & SunCo.



Starts at $400 MRR

Setup by Faye $5,000+

***This featured is supported by the SunCo API, but it requires custom engineering resources to utilize. With Faye's add-on products you will see faster time to value and wider adoption of the SunCo platform.*

PROACTIVE MESSAGES

Reach out to end users via SMS or WhatsApp on a 1-1 basis or in bulk. Recipients don't have to be End Users in Zendesk to receive messages.

Starts at $400 MRR

Setup by Faye $5,000+

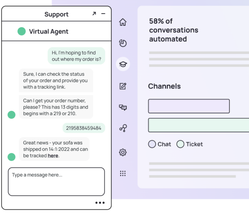
***This featured is supported by the SunCo API, but it requires custom engineering resources to utilize. With Faye's add-on products you will see faster time to value and wider adoption of the SunCo platform.*

SUNCO JUMPSTART

One-time payment: **$5,100**

What's Included:

- ✓ Setup SunCo
- ✓ Zendesk Support Integration
- ✓ Chatbot Integration
- ✓ Handoff to Live Agent
- ✓ SunCo Training



CONVERSATION EXTENSIONS

Provide custom interactive experiences that sit on top of the chat window.

There is a basic repository of examples, but Extensions are a true custom build and need to be hosted.

Find a table
Book a reservation
You're almost done
Restaurant Gary Danko
Restaurant Gary Danko
Gary Danko
Gary Danko