Faye is the #1 Zendesk Solution & Optimization Partner

We are Zendesk experts, integration builders, strategists, and adoption managers.

zendesk partner award 2021

FAYE
Zendesk Sell Partner of the Year

zendesk partner award 2021

FAYE
Vertical Solutions Partner of the Year

zendesk partner award 2021

FAYE
Global Sunshine Conversations Partner of the Year

premier partner

TRUSTED BY GREAT BRANDS ACROSS THE GLOBE

CPG	TECH	MANUFACTURING	FINANCE	HEALTHCARE	MEDIA + ENTERTAINMENT	RETAIL	LOGISTICS	EDU, NONPROFIT + GOVERNMENT
Campbell's	Uber	tucows	SoFi	RHA HEALTH SERVICES	VISION MEDIA	C&M CAMILLA AND MARC	DASEKE	NASA
Johnsonville	zoom	METRONET	endpoint	U.S.VISION	iHeartMEDIA	MILANI COSMETICS	BNSF LOGISTICS	THE PORT OF LOS ANGELES
BARK BOX	zendesk	MATERION	Fidelity National Title	MEDLY	blaze media	LOVEVERY	BottomLine	GEORGIA LOTTERY

FAYE IS YOUR EXPANDED SALES TEAM

Add Sales Capacity
- Most sales coverage and certified experts of any Zendesk partner.
- Solution Architects and Consultants will join calls as needed.

Grow Deal Size
- Cross sell SunCo and Sell with storytelling and ROI models.
- Add seats via new teams and use cases such as HR/IT.

Move Fast
- Q&A via Slack with rush estimates in 24-48 hours
- Start projects in 1-2 weeks to enable rapid Go Live

Demo
- Demo Support integrated to any system in 48 hours
- Mockup custom apps and unique use cases

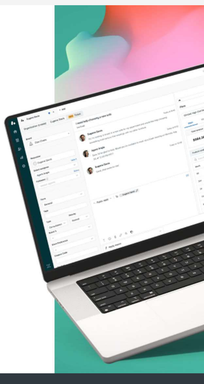
JUMPSTART PACKAGES

support	Faye Lite $2,000 ~~$3,500~~	Faye Pro Launch $5,000 ~~$7,000~~	Faye Pro Enterprise $12,000 ~~$20,000~~
Quick Start	2-day kickoff	4-day kickoff	4-day kickoff
Project Completion Our standard project plans will get customers live, quickly.	4 weeks	6 weeks	8 week
Expert Configuration Hands-on system updates from our consultants or engineers.	4 hours	10 hours	32 hours
Total Project Hours	12 hours	25 hours	72 hours
Training	Admin	Agent & Admin	Agent & Admin
Data Migration Migration only includes organizations, end users & agents. It does not include tickets or attachments.	—	Up to 50k records	Up to 50k records
AI Impact Analysis	—	Included	Included
Number of Users	Up to 10 users	Up to 20 users	Up to 50 users

ZENDESK EFFICIENCY REVIEWS

One-time payment
$3,500
~~$7,500~~

We guarantee MRR Growth in 6 months—or the next review is free.



What's Included:
- ✓ Current state analysis
- ✓ Future state recommendations
- ✓ HR/IT recommended use cases
- ✓ Best practice review
- ✓ AI impact analysis
- ✓ Executive briefing delivered as a 35-page report

FLARE BY FAYE

LITE	PRO	ENTERPRISE
$15 per user / month; $5,000 one-time setup fee	$20 per user / month; $7,500 one-time setup fee	$25 per user / month; $15,000 one-time setup fee
ERP Connection – Choose from top cloud-based integrations.	ERP Connection – Choose from top cloud-based integrations.	ERP Connection – Choose from top cloud-based integrations.
User & Orgs Sync	User & Orgs Sync	User & Orgs Sync
Product Catalog	Product Catalog	Product Catalog
Invoice History	Invoice History	Invoice History
	Create RMA	Create RMA
		Create Sales Order
		Flare Studio – Create custom lists & views tailored to each department.

FAYE'S SECURITY & COMPLIANCE CAPABILITIES

HIPAA COMPLIANT

AICPA SOC SOC II COMPLIANT

EU GDPR COMPLIANT

CCPA COMPLIANCE

THANK YOU

Join us on Slack:

 # zendesk-fayebsg-ext

Introduce yourself and mention "**Faye ZD Promo**" for a free gift from your friends at Faye.

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