

# Pipedrive and Zendesk: Where Sales Meets Support

Managing customer data in separate systems often creates silos, duplicate records, and missed opportunities between sales and support. The Pipedrive Zendesk Integration by Faye eliminates these gaps by automatically syncing companies and contacts, surfacing Zendesk tickets directly in Pipedrive, and displaying Pipedrive deals inside Zendesk. Both teams gain a complete, real-time view of the customer journey without extra effort.

It's not just about syncing data; it's about empowering your teams to work smarter together. Sales can spot open issues before making a call, support can instantly see account value and ownership, and your business benefits from faster collaboration, fewer errors, and stronger customer relationships.

## **Key Benefits**



#### **Effortless Syncing Across Platforms**

Real-time data synchronization reduces errors and saves time, ensuring customer service and sales teams have reliable, consistent data without extra steps.



#### **Seamless Customer Experience**

Agents can view Pipedrive deal information in Zendesk, making it easier to address questions or concerns in a single conversation.



### **Enhanced Accuracy & Data Integrity**

Eliminate manual entries and minimize data discrepancies with automated updates that keep information aligned across Pipedrive and Zendesk.

Schedule a Consultation  $\rightarrow$ 

## What You Get

#### **Company Sync**

Keep company records aligned across sales and support with automatic two-way sync of organizations, including names, domains, phones, and notes.

#### **Zendesk Tickets in Pipedrive**

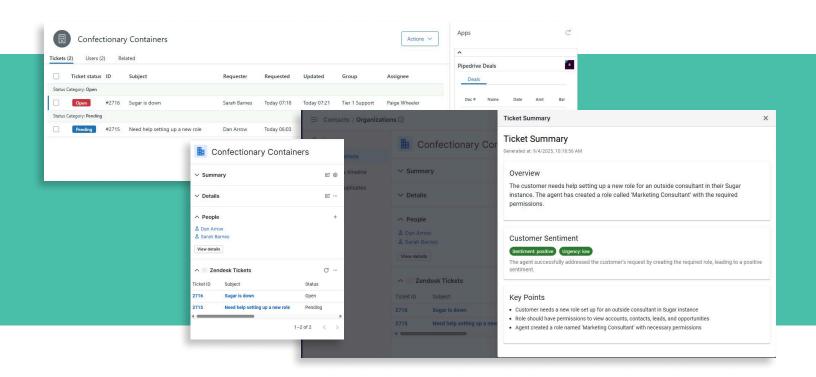
Give sales teams visibility with Zendesk tickets inside Pipedrive, showing number, subject, status, priority, requester, assignee, and updates.

#### **Contact Sync**

Ensure a unified customer view with automatic two-way sync of contacts, keeping names, emails, phones, job titles, and companies consistent.

#### Pipedrive Deals in Zendesk

Equip support with sales context by viewing Pipedrive deal details in Zendesk, including name, value, stage, close date, and owner.



# Ready to get started?

Discover how the Pipedrive Zendesk Integration by Faye can streamline your operations, reduce errors, and elevate your customer support.

Connect with an Expert! →